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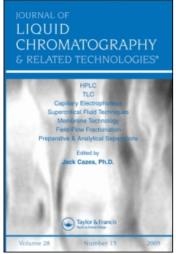
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Reader Survey

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READER SURVEY JOURNAL OF LIQUID CHROMATOGRAPHY

INTRODUCTION

A survey of Journal of Liquid Chromatography readers was conducted to gain insight into the

- nature of the readership
- its size
- their reading preferences
- their opinion of the journal's scientific stature and quality of the published papers, and
- the influence of advertisements in the Journal upon their buying decisions.

Two copies of a questionaire (reproduced at the end of this report) were inserted in 1300 copies of two issues of the Journal:

- Volume 5, Number 12: devoted to thin-layer chromatography, and
- Volume 6, Number 1: containing general papers

Respondents were asked to supply their names and addresses, but this was not a requirement for responding. It was noted that a significant number of those who did include this information were from countries outside the U.S., primarily Europe and Japan. Here's what we learned.

THE READERSHIP

Readers of The Journal of Liquid Chromatography are located in:

Industry	72.2%
Academia	12.4%
Government	8.2%
Private Research Center	3.1%
Hospital	2.1%
Other	2.0%

Their primary disciplines are:

Chemistry	82.1%
Biology	5.3%
Medicine	2.1%
Materials Science	1.1%
Other*	9.5%

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1354 READER SURVEY

* includes biochem., polymer chem., toxicology, textile science, information science

Features that interest them:

Original Research	86.6%
LC News	55.7%
Reviews	52.6%
Topical Issues	26.8%
Book Reviews	26.8%
LC Calendar	26.8%

How thoroughly do they read the journal?

- -8.8% read 90 100% of the papers
- -61.5% read 25 75% of the papers
- -28.6% read less than 25% of the journal

Almost all respondents (96.6%) read every issue of the Journal.

Each copy of the Journal is read by:

1-2 individuals	16.5%
3-5 individuals	27.8%
5-10 individuals	39.2%
>10 individuals	16.5%

Thus, more than half of the copies are read by five or more individuals. During 1982, when the total circulation was 2000 copies of each issue, an average of 12,500 individuals read the Journal.

In 1983, total circulation is 3000 copies of each issue. This translates to an average of 19,000 readers per issue, a substantial readership, indeed!

LC TOPICS OF INTEREST

Respondents to the Society indicated the following areas of primary interest:

Instrumentation	69.1%	Ion Chromatography	20.6%
Sample Prep'n	38.1%	Life Sciences	17.5%
Polymers/Plastics	36.1%	TLC	14.4%
Organic Analysis	34.0%	Food/Beverage	13.4%
LC Theory	29.9%	Agric. Chem.	12.4%
Derivatization	28.9%	Hydrodynamic Chrom.	11.3%
Aminoacids, Peptides, Proteins	26.8%	Forensic Analysis	9.3%
Pharmaceut., Cosmetics	24.2%	Natural Products	8.2%
Data Handling	23.7%	Field-Flow Meth.	7.2%
Preparative LC	22.7%	Fossil Fuels	4.1%
Environmental	21.6%	Other*	5.2%

^{*} Includes microbore technology, surtactants, multi-dimensional methods.

PERCEIVED STATURE AND QUALITY

Namond

		Agreed
"The Journal	holds my interest"	92.9%
"Information	in the Journal is accurate"	91.3%

"Papers in the Journal are well written"	89.9%
"The Journal is a prestigious place to publish"	73.2%
"The Journal provides professional leadership"	72.2%

CONCERNING ADVERTISEMENTS & PURCHASING

Although only 20.6% of the respondents said they <u>approve</u> purchases, a relatively large proportion told us they:

- determine need	79.4%
- select the supplier	66.0%
- evaluate products	59.8%
 establish specifications 	s 46.4%

When questioned about the influence of advertisements in the ${\sf Journal}$, they said:

 advertisements are informative 	73.9%
- advertisements are useful	66.0%
- they contacted an advertiser as a result	
of seeing an ad in the Journal	32.6%
- made a purchase as a direct result of	
seeing an ad in the Journal	11.4%

Here's what they bought during the past year:

Solvents & Buffers	82.5%
Columns & Packings	81.4%
Chemicals	71.1%
LC instrumentation	63.9%
LC Books & Journals	57.7%
TLC Equipt/Materials	28.9%
Training Materials	6.2%

Dr. Jack Cazes Editor 1356 READER SURVEY

May we have your opinion?

micre do you prima	rily work? (one only)		
Industry	Academia	Private Testing La	Private Consultant
Hospital	Government	Private Research (Center Other
What is your primary	discipline? (one only	')	
Chemistry _	Physics	Biology	Other
Medicine	Engineering	Materials Science	
low many people re	ad this copy of <i>Journ</i>	al of Liqiud Chromatog	graphy?
1.2	3-5	5-10	>10
Which of <i>lournal of</i>	Liquid Chromatograp	hy's features interest y	ou?
Original Research	, ,	•	_Topical Issues
Book Reviews	LC No	ŕ	_LC Calendar
			2
• .	•	iquid Chromatography	
90-100%	25-75%	<25%) %
Do you see/read eve	ry issue?Ye	No.	
Liquid Chromatogra	phy subjects that mos	st interest you (check u	p to 5)
Instrumentation	Field-	Flow MethPh	arm/Cosmetics Organic Anal.
Hydrodynamic C	ChromLife S	ciencesDa	ta HandlingFood/Beverage
Polymers/Plastic	Foren	sic AnalSai	nple Prep'nPreparative LC
Environmental	Theor	yNa	tural ProdFossit Fuels
Derivatization	Ion C	hromTL	CAgric, Chem.
Amino Acids, Pe Proteins	ptides,	Ot	ner
Do you agree?			Agree Disagree
Papers in Journal of Lig	uid Chromatography are	well written	
Journal of Liquid Chron	natography provides prof	essional leadership	
ournal of Liquid Chroi	matography is a prestigiou	us place to publish	
nformation in Journal	of Liquid Chromatograph	ny is accurate	
Advertisements in <i>Jour</i> s	nal of Liquid Chromatogr	aphy are informative	
ournal of Liquid Chron	natography holds my into	erest	
Are advertisements (iseful to you?	Ye	No
Have you used the re	eader service card?	Ye	No
Have you contacted of their ad in <i>loui</i>	an advertiser as a resurnal of Liquid Chrome		sNo

READER SURVEY 1357

What have you purchas	sed during the past year?	•	
LC Instrumentation	TLC/Equ	uip't./Materials _	Training Materials
Solvents/Buffers	Columns	/Packings _	Other
LC Books/Journals	Chemica	ls	and the second s
Have you made a purch	nase because of a Journa	l of Liquid Chromatogra	aphy ad?YesNo
Concerning purchasing	, do you		
Determine Need?	Evaluate	Product?	Approve Expenditure?
Establish Specs?	Select Su	upplier?	Requisition Item?
May we have your nam	e and address? (not req	uired)	
Name		Title/Dept	
Organization	A	ddress	
City	State	Zip	Country
lournal of Liquid Chro	matography?		a complimentary copy of the
Name		Name	
Title		Title	
Organization		Organization	
Address		Address	
	_		<u>nga gang-ngangangang ngang angang angang</u> Pala ^{ng P} ilandanan (1778-1679-1616). Anganahan mahamahan
City	State	City	State
Zip C	ountry	Zip	Country
	Thank you i	for your valuable assistance.	
			NO POSTAGE NECESSARY IF MAILED
			IN THE UNITED STATES
Rife	SINESS REPLY MAI	1	
	T CLASS PERMIT NO 28	1	
POST	TAGE WILL BE PAID BY	ADDRESSEE	
МΔ	RCEL DEKKER, IN	c	
	Madison Avenue	- .	
	v York, N.Y. 10016		

Att: Promotion Department